COMPANY PROFILE

DOCUMENT

Company profile

UNITGLO SOLUTIONS PRIVATE LIMITED

CORPORATE OFFICE

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1. INTRODUCTION

UNITGLO provides one stop IT solution for all your IT business requirements. Depending on the size and field of your organization, we have different products and services to meet your requirements. We provide the optimum and customized solutions made for your organization.

UNITGLO began its business operation as Software and IT Infrastructure management solutions providing company in August 2016.

Unitglo is focusing exclusively in high quality, fully customized and cost-effective software development and implementation of services. We are advancing on a tremendous pace and with involvement of skilled and experienced people working in the organization. UNITGLO is currently doing business in Government, MNCs, large corporate and in the Media Sector.

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2. UNITGLO: YOUR PERFECT IT PARTNER

The company has been formed by a group of professionals having vivid experience and wide exposure in Information Technology.

The employees working in the company have been consistently providing reliable support services and consultancy to a wide variety of corporate houses either in the capacity of business partner or consultant. Bottom line of the company philosophy is building a long-term business partnership with its clients where interpersonal relationship, reliability, assured quality and target oriented modern technology are the major building blocks.

It is a company where professionals from both technical and functional field group together with an objective of providing appropriate business solutions. It realizes the importance of functional knowledge and its impact in developing business solutions. We constantly strive to be a leading technology firm with profound business and functional knowledge. The key to the company's success is the maintenance of a close working relationship with the clients through ensuring the best possible solutions to their needs; to establish and maintain a thorough knowledge and understanding of client's objective and help them maximize the benefits.

We want to establish ourselves as the best choice in Information Technology Services, Consultancy and Development by offering the full spectrum of services.

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3. OUR MISSION & VISION

Our Mission is to achieve the reputation of a quality, high standard & reliable solution & service Provider IT Company in Information technology industry.

Our Vision is to achieve 100% customer satisfaction by delivering quality products and services at an affordable cost. Our forward vision is to strive to become an entity in technology based corporate solutions, capable of demanding unconditional response from the targeted niche. We also believe that for our scope of improvisation – sky is the limit and we are always ready to take our achievements to the next level. We are growing and would always like to remain on the growing streak.

Our keys for development:

• Desire for Excellence
• Trust and confidence build-up
• Innovation
• Transparency
• Teamwork

We believe in
• Motivation
• Collective responsibility and leadership
• Professionalism and ethics
• Adding values to our client needs

4. OUR JOURNEY

2014:

- ➢ Starting journey as Software solutions providing the company with the name "Key Varient Solutions Pvt. Ltd."
- ➢ Business relationship with Atharva Enterprises and started developing a new product for School Management.
- ➢ Delivered a Billing system in JAVA technology as a standalone application. Providing successful Construction management Solutions to consultants.

2015:

- ➢ Started interacting with college students so as to get the Mini Projects and train them in those technologies.
- ➢ First social networking site as well as an app named "OOWER". The first client for the School Management System as an independent Product.
- ➢ Business relationship with "WiFi-soft". Deployed mobile application "FundoTV".

2016:

- ➢ Second Client for School management System named Vidya Bhavan College of Commerce
- ➢ Started an independent organization named "Unitglo Solutions" and incubated in IIM Bangalore.
- ➢ The released second new product named "YellowDrivers" also planned for targeting the Real Estate industry on the basis of inquiry tracking. Also launched a new product for Catering management and online billing management.

2017:

- ➢ Business relationship with „Subodhan Capacitors", Started developing a ERP system for Production management and Workload management
- ➢ HRMS System for Subodhan Capacitors.
- ➢ Incorporation with ETH Limited, Pune started a new journey for the SMS and by end of the tri-semester connected 250+ schools all over the world.
- ➢ Business relationships with „OneVoice Transmedia", child organization of Firodia Group.
- ➢ Doctors Blogging Application Product Developed for CuroMe

2018:

- ➢ Industry 4.0 Live monitoring data of Machinery using SCADA in Mobile Application for TechNova Imaging Systems Ltd.
- ➢ Mobile Application Development for WiFi-Soft Solutions Pvt. Ltd.

- ➢ Develop New Product - Employee Tracking System (Staff On Field)
- ➢ Develop New Product - Garage Management System
- ➢ Developed CRM System For Lead Generation for Real Estate Industry.

2019:

- ➢ We Care Mobile Application Launch in Sangli for Electronics Home Appliances Service and selling Module.
- ➢ Result Management System for Wadia College Pune.
- ➢ CRM System Development For Unnatti Academy.
- ➢ Class Management System for Karlashukla classes.
- ➢ I LOVE NAGAR - App (Product) Development for OneVoice Transmedia
- ➢ New Product development - Safety Alert System For Manufacturing Industries.
- ➢ New Product development for Accounting like Tally.
- ➢ Business relationship with Sapidity Services and Technologies Pvt. Ltd.

2020:

- ➢ Ecommerce Multi-Vendor System developed for Hilstor Aps. - Denmark
- ➢ New Product Development - Online Examination Portal
- ➢ Visitor Gate Pass Management System Using Face Detection - Design and Developed for Indian Oiltanking Limited (Raipur Branch)
- ➢ Business relationship with TechaSoft Private Limited
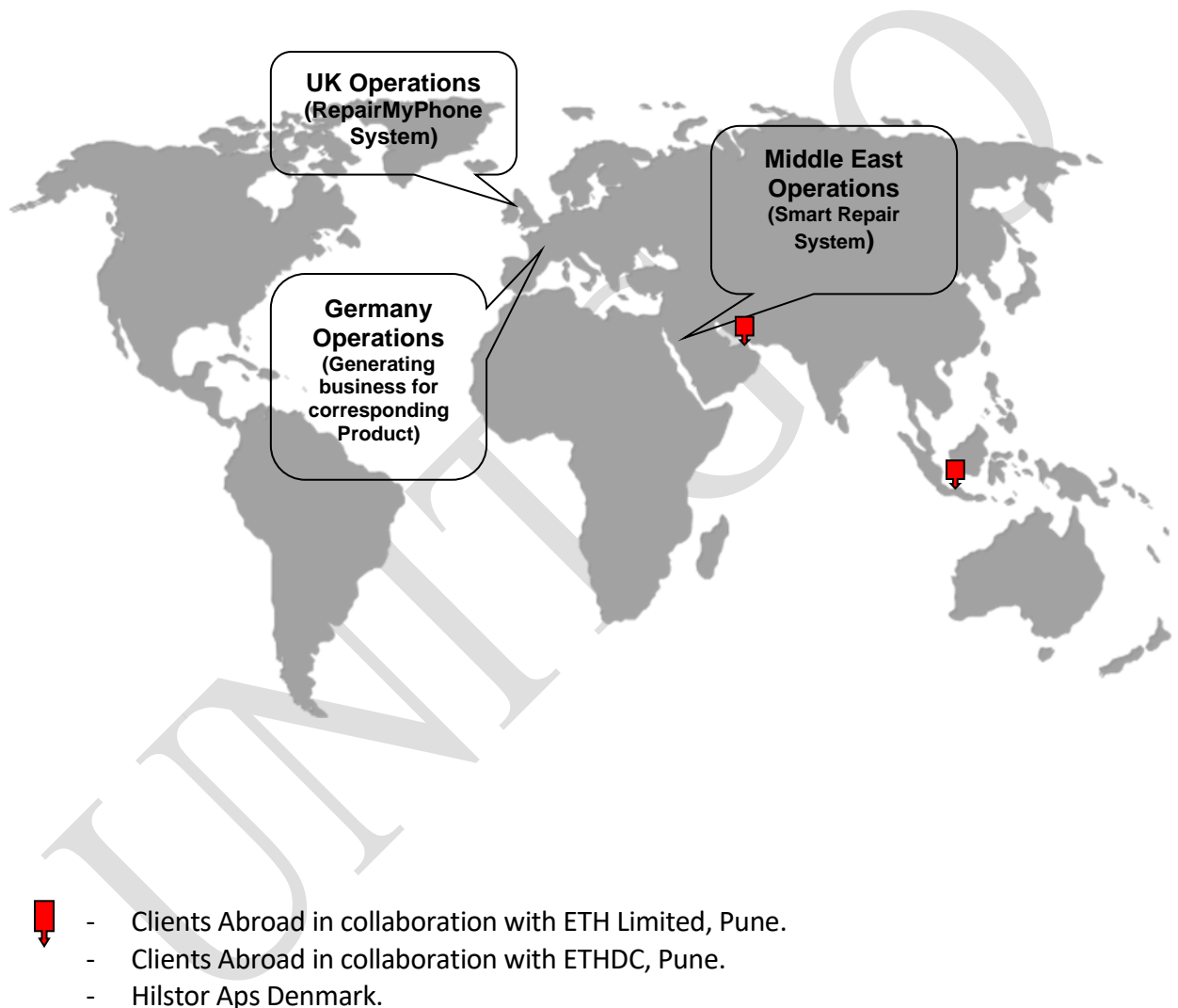- ➢ Business relationship with Sasana Technologies Private Limited

2021:

- ➢ Develop New Product - Parking Management System
- ➢ Mobile Application (Product) Development For Indio Networks Private Limited.
- ➢ Business relationship with Avion Technology INC.
- ➢ Business relationship with Ashore Systems Private Limited
- ➢ New Product Development - B2B and B2C Application For Grocery / Fruits / Vegetable Store

2022:

- ➢ Property Management System (Product Development) for CONBRID
- ➢ New Product Development – Hotel POS System
- ➢ Web Application Development for MES (Maharashtra Education Society) Behalf of ETHDC Technologies Pvt Ltd
- ➢ New Product Development - Advertising Management System

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5. OPERATIONS ABROAD

Unitglo is closely working with ETH Limited and WiFi-Soft for establishing business setup in 13+ countries. Targeted companies are jointly involved in providing various systems and solutions to different economic sectors and are considered as one of the fastest growing and leading solution provider company.

UK Operations
(RepairMyPhone System)

Middle East Operations
(Smart Repair System)

Germany Operations
(Generating business for corresponding Product)

- Clients Abroad in collaboration with ETH Limited, Pune.
- Clients Abroad in collaboration with ETHDC, Pune.
- Hilstor Aps Denmark.

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6. OUR INVOLVEMENT

■ ICT CONSULTANCY

We consult for high-end technology implementation at clients' site or implementation of new technology according to the clients' requirement or upgrading, enhancing the existing facilities in the clients end with the new technology integrated with the existing one. UNITGLO offers a full range of consulting services to help analyze your business requirements for effective implementation of solutions. Our consulting services cover:

• Strategy planning
• Assessment
• Procurement
• Re-engineering solutions
• Planning and best practices etc.

■ SOFTWARE DEVELOPMENT

Beside the ICT Consultation; with design and development expertise in diverse platforms, best-of-breed tools and techniques, combined with industry best practices, UNITGLO offers scalable end-to-end application development and management solutions from requirement analysis for deployment and rollout. We have developed software, like ERP Solutions with hardware integration. We hope to come to you with desired software at a reasonable cost. UNITGLO's services span the following application lifecycle stages:

• **APPLICATION DEVELOPMENT** – Providing end-to-end development from requirement analysis for deployment and rollout.

• **APPLICATION MAINTENANCE** – Changing or enhancing software to meet changing or increasing business demands in the post-rollout phase of an application

• **APPLICATION SUPPORT** – Providing first, second, third line support and on-call support. On-call support further includes Gold (24x7), Silver and Bronze support.

• **APPLICATION INTEGRATION/MIGRATION/TRANSFORMATION** – Replacing, migrating and integrating legacy or bespoke systems with COTS products.

• **APPLICATION MANAGEMENT** – The application management layer cuts across all software engineering activities listed above. UNITGLO takes complete ownership of the outsourced suite of applications as per the agreed scope and manages the support. This typically involves transition management, project management, proactive risk and scope change management, quality management, SLA management etc.

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◼ NETWORK & INFRASTRUCTURE SERVICES

Growth in the Solution Integration (SI) services market is fueled by the need for seamless business processes across an organization's complete value chain of customers, partners, suppliers, and employees. UNITGLO's services enable clients to identify, develop, and implement the best-fit solutions which are equipped to meet their changing business requirements.

UNITGLO's Solution Integration services offer to:

• Leverage IT investments
• Minimize risks
• Maximize compatibility
• Maximize interoperability

UNITGLO provides total project management, right from architectural design, integration, system and interface development to migration backed by world-class methodologies, well-defined solution frameworks and extensive integration experience with tier-1 service providers.

◼ HARDWARE SALES & SUPPORT SERVICES

We offer servers, computers, computer accessories and services by sourcing from local market and from international market as well. Our team of experts is ready to serve you when you are worried due to lack of confidence in "commitment of service". You are hereby requested to call us for any kind of requirement of computers, computer parts and services whatever and whenever you need. For all your needs of Hardware needs we have mutual tie ups with our partners who provide best solutions in client requirement.

UNITGLO's also offer & Supply, Delivery & Installation of:

• CISCO Switch, Firewall, Wireless & Routers.
• Software Products like Antiviruses, OS and commercial software.
• PC, Server, Storage and backups
• Server & Switch Equipment maintenance

◼ MANAGED SERVICES

UNITGLO has the expertise and experience to manage an enabling infrastructure and applications and run outsourced operations for all our clients smoothly. UNITGLO's Managed Services offerings cover the entire array of IT outsourcing services including networks, IT infrastructure, applications and business processes. This provides our customers the best of both worlds - control and flexibility over their information systems without either the pain or cost of running them.

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7. AREAS OF EXPERTISE

Main Strength of UNITGLO lies in the blend of professionals, specialized and highly focused operation. Increasing customer's awareness is the strength where it excels over its competitors. Our strength lies in our ability to blend current management practice and IT expertise into cost-effective Computer Aided Management Solutions, Products and Services. UNITGLO understands the need for skill transfer to client personnel. Our offers cover the following major areas:

- System analysis
- Business process reengineering
- Process development localization
- Customized and target oriented Workflow design
- Specialization in Client / Server and Internet / Intranet application and technologies
- Automation of Financial Institutions, Electronic Medias & Business Institutions with the latest development.
- Customized software development as ancillary product for deployed international software
- International software deployment - product development localization
- Network Monitoring/ Network Management Support
- Network, Security & Threat Management Solution

- Mobile app development (Android and iOS)
- Hardware at competitive price
- Desktop maintenance and support
- Server maintenance and support
- Production operations
- Disaster Recovery and Storage Management Solution
- Infrastructure Management Solution.
- Systems Integration.
- Project Management.
- Change/request implementation
- Project support
- Standby support
- Web based support & solution development
- E-business solutions
- Data conversion & data entry
- Overall automation consultancy
- Enterprise Server & Storage Solution

8. STRENGTH & CAPABILITIES

The development team of UNITGLO is equipped with proper human resources specialized in different system development tasks. The key areas are;

■ SYSTEM ANALYSIS & DESIGN

System analysis and design team combines both functional and technical analysts. We believe to develop a proper system of which functional analysis is equally important as technical analysis. Our system analysis and design team specializes in the software like DrawIO, Sketch.

■ SOURCE CODE REPOSITORY AND ADMINISTRATION

For source code version control and multiple programmer interaction management we use GIT, SVN and Bitbucket as our source code control software.

■ DATABASE MANAGEMENT

We have database expertise ranging from flat database systems like Microsoft Access to robust commercial database engines like Oracle and Microsoft SQL. For web-database connectivity and cross-platform data management we also have specialized experience and expertise in MySQL Workbench.

■ WEB DEVELOPMENT AND DESIGN

Our web developers and designers are skilled in development with CMS tools like WordPress, Magento and Dream Weaver for web site design.

■ PROGRAMMING

Our young and talented programmers have a wide range of experience in developing systems. Our programming skill involves:

- **PROGRAMMING LANGUAGES:**
  VB, Visual C++, Java and Microsoft .Net Platform.

- **WEB PROGRAMMING LANGUAGES:**
  PHP, Perl/CGI, Active Server Pages (ASP)

- **SCRIPTING LANGUAGES:**
  Java Script, VB Scripts

- **MULTIMEDIA DESIGNING:**
  Photoshop, illustrator, Canva and CorelDRAW

- **WEB SERVERS:**
  Microsoft IIS, Apache, Nginx

- **OPERATING SYSTEMS:**
  Microsoft Platform and Linux/Unix

9. PRODUCT OFFERINGS

■ FINANCIAL SOLUTIONS

- Billing System
- PF Management System

■ EDUCATION DOMAIN

- School Management System
- College Management System
- Center Management System

■ ENTERPRISE MARKET

- Production Process Management
- Construction Project Management
- STAFF ON FIELD a fully customizable product for Onsite Staff Management
- Order Management System
- The Property Deal
- Visitor Gate Pass Management System Using Face Detection

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10. PROFESSIONAL AFFILIATION

UNITGLO is proudly affiliated with following local & internationally reputed companies & organizations:

■ BUSINESS PARTNER

11. LIST OF SOME MAJOR CLIENT

UNITGLO has several clients using its array of products. Our team members have the distinguished experience and association with different national and international organizations in different sectors. A partial list of these clients includes:
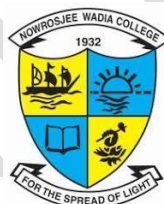
- **FINANCIAL:**

- **ELECTRONIC & PRINT MEDIA**

- **EDUCATION**

- **HOSPITALITY**

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